



PhonSuite Helps Quality Inn/Suburban Inn **Reduce 3-Year Communications Costs by 63%**

The Hotel Achieved Substantial
Cost Savings While Gaining a
Future-Proof Platform

Background

During a recent renovation, the Quality Inn/Suburban Inn property in Baton Rouge, LA, needed to separate its phone system from the existing Holiday Inn tower on site. The newly renovated 180-room buildings required an independent telephony solution with its own phone numbers and PBX capabilities.

The Challenge

Management needed a cost-effective telephone solution for the Quality/Suburban Inn, but proposals for an on-premise system were expensive. Between a new PBX, monthly PRI service from the local phone company, and labor to run new trunk cables, cost estimates totaled \$45,000 with recurring costs of \$400 per month.



The Action

Phonesuite proposed a modern, cloud-based phone solution tailored to the hotel's needs. For upfront costs of **only \$6,000 for installation and \$600 per month for service**, Phonesuite eliminated the need for an on-site system by providing:



99 call paths



Unlimited long-distance



A fully hosted PBX system



The Results

Thanks to Phonesuite's cloud-based hospitality communication solution, Quality Inn/Suburban Inn:



Saved over \$39,000 in capital expenditure costs



Reduced total 3-year communications costs by 63%



Gained peace of mind with a warranty for the life of the contract



Now has a future-proof platform for better guest communication